

TRAIN THE ONLINE TRAINER



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VISION 00

For many, online trainings are a way of saving costs and increasing efficiency in learning.

Although that is a clear benefit, I leverage the pedagogical benefits of the virtual classroom and create **learning features that are superior even to some aspects of face to face learning**: simultaneous annotation, saving whiteboards and other documents, recording sessions for absent participants, breakout rooms, private chat, enhanced listening skills.



VISION 00

I have a vast experience working virtually with major corporations across many cultures. My virtual trainings are delivered in WebEx Training Center (or the client's preferred platform) in a **highly interactive fashion**. That means all my participants will practice extensively during trainings. In each session we will have dedicated time for hands-on experience and for feedback.

To ensure that each session of the online training will be interactive and engaging as expected, **the number of participants in each group is limited to 12.**



TRAIN THE ONLINE TRAINER

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ARE YOU:

- Getting more and more requests from clients to deliver coaching or training virtually?
- Finding yourself doing more and more facilitation and meetings virtually?
- Interested in a new learning methodology and keen to apply it in your practice?

WHY THIS PROGRAM?

Globalization and technological advancement are rapidly changing the way people work. **Working virtually in remote teams is becoming the rule instead of the exception.**

This new way of working requires a new way of training and coaching. Online facilitation allows you as a facilitator, trainer or consultant **to reach all potential clients, regardless of their location.**

TRAIN THE ONLINE TRAINER

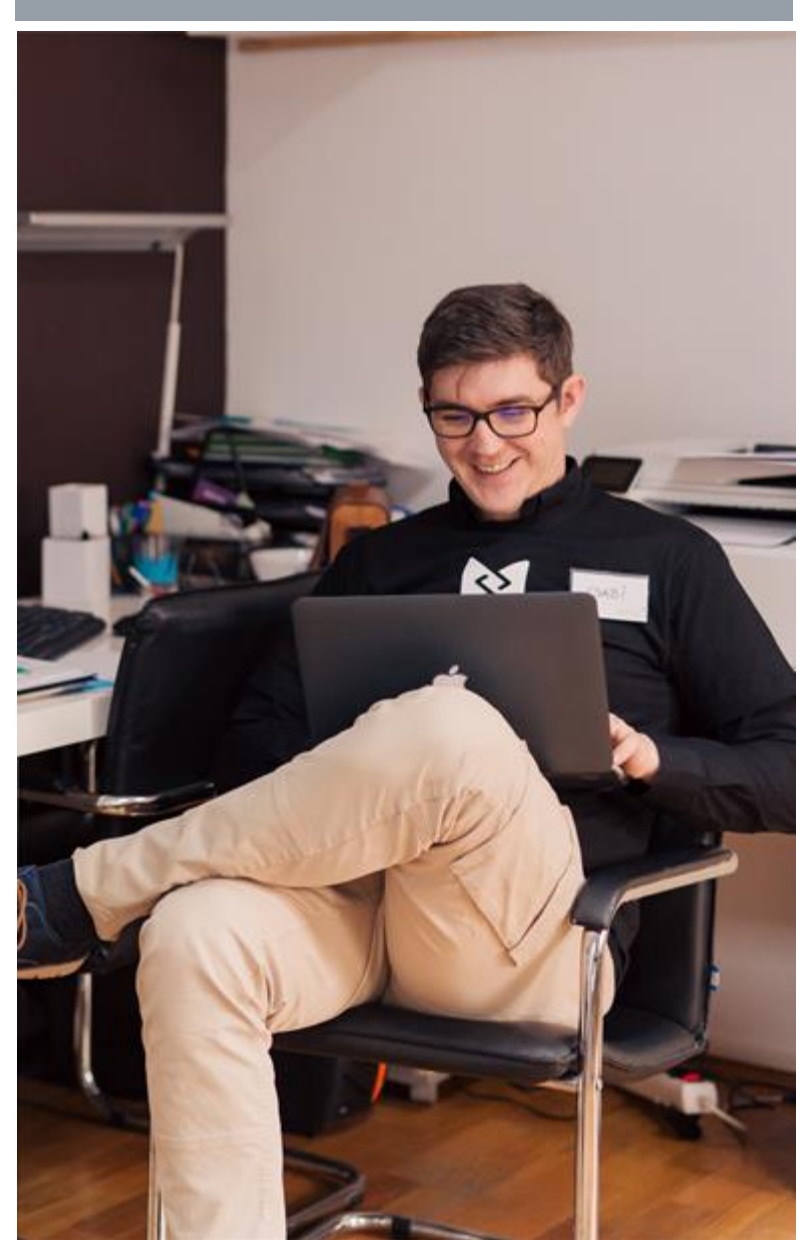
00 OUTCOMES

My vision is that virtual training can be **meaningful**, impactful and **fun**.

This program aims to prepare you to design and deliver online facilitation in an **interactive way**. This means you will learn **how to design** online training sessions, team meetings, group coaching and webinars that are **just as interesting and engaging** as those that you deliver in a face-to-face setting.

Upon completion of this program, **you will be able to:**

- Design interactive online sessions;
- Comfortably handle online training technology and apply needed tricks;
- Successfully facilitate online sessions in an interactive spontaneous way.



TRAIN THE ONLINE TRAINER

AN INTERACTIVE APPROACH

The program is virtual.

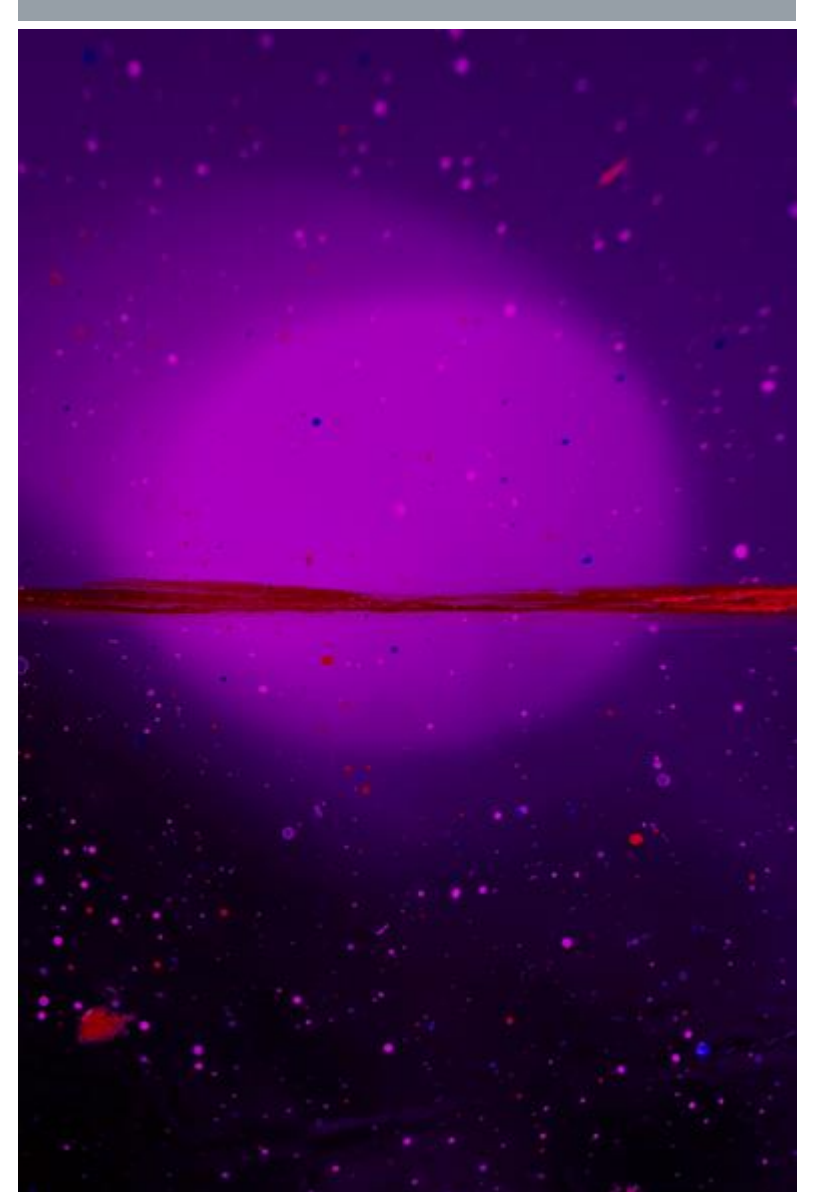
All content of the program is delivered in a highly interactive fashion.

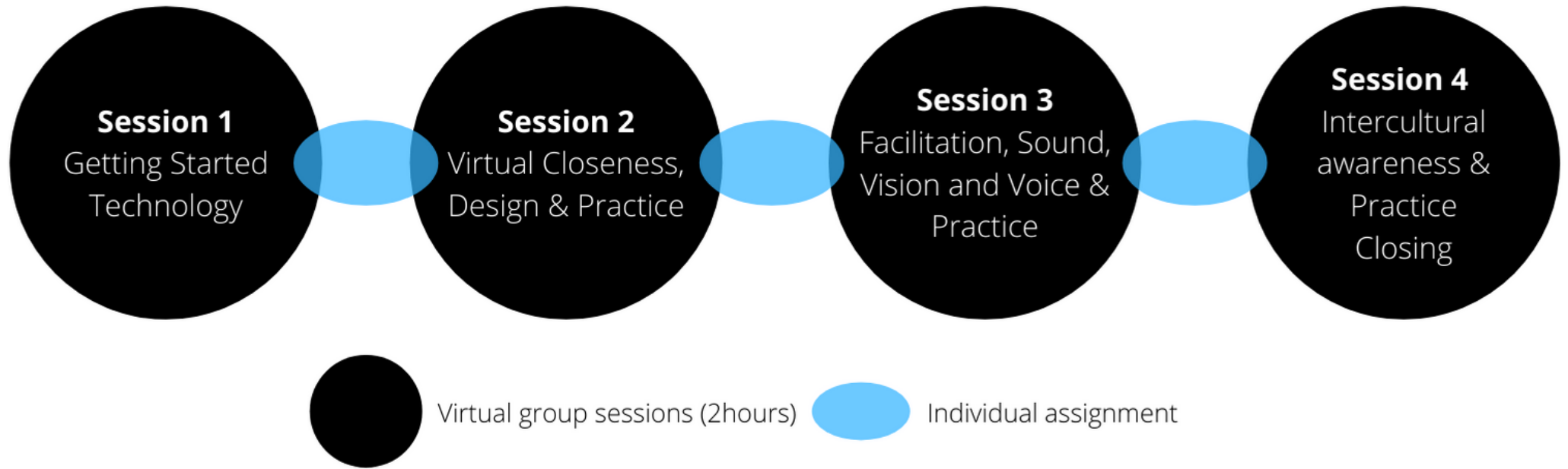
There is dedicated time in each session to gain hands-on experience and you will receive ample feedback from your peers and your trainer.

In addition to skills practice, the group itself serves as a learning group to experience in the here and now how trust is built virtually.

We will reflect on group dynamics and team development as we move through 4 sessions for 2 weeks.

To ensure that each session will be interactive and engaging, the number of participants in each group will be limited to 12.





TOPICS

- (1) Differences between face-to-face and virtual learning
- (2) Designing for interactive online learning
- (3) Facilitation in an interactive way
- (4) Listening as the key communication channel in virtual space
- (5) Finding your authentic virtual facilitation style
- (6) Building virtual relationships and trust without face-to-face contact

PRACTICALITIES

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TIME INVESTMENT	HOURS
Virtual training hours (theory, practice, feedback)	8
Individual preparation (estimate)	6
Total	14

After completion of the program, I can offer you support on virtual facilitation, feedback sessions or advice on an individual basis, at an hourly fee.

PRICING	EURO +VAT/persons
Virtual sessions and training materials	260
Travel and accommodation	0
Hourly fee for individual support	105

TECHNICAL REQUIREMENTS

A computer or laptop with high-speed Internet

Possibility to install a new application on your machine / install it before the first session (if it is the case)

A USB headset

A quiet place to work (no background noises)

YOUR TRAINER

What do you want: the pain of growth or the pain of staying where you are? I'm here to make the pain of growth so much fun and damn worthy!

My name is Dragoş Apostu and I am a learning addict with a cheerful spirit and a passion for using technology in education. I have a professional background in instructional design, training, teaching, project management, and event organization.

I love to roll up my sleeves when needed and to deliver (online) training courses, develop e-learning modules or combine them into blended learning experiences.

In the last 5 years I worked for companies such as BNP Paribas Personal Finance and Microsoft implementing their online learning strategies, developing and delivering virtual instructor-led training courses.

Currently, I am working as trainer EXELO and Learning Consulting Lead for UiPath.

I am certified as Google for Education Trainer and Microsoft Innovative Educator.



TESTIMONIALS

He was very creative in encouraging his colleagues to participate in the Digital Passport training program, by creating videos, goodies and news. He was also one of the first person involved as a Digital Mentor, in the Digital Reverse Mentoring program. He was the mentor of the country's CEO and was great in this job thanks to his good pedagogical skills and digital knowledge.

Celisiane R. – BNP Paribas Group

It's rare that you come across standout passion for training like Dragos. He expertly filled the role of trainer in one of Deloitte's projects, exceeding our expectations and creating an incredible bond with the trainees. I could always count on him to get people on board with ideas and handle even the toughest situations.

Ioana V. - Deloitte Romania

Thank you so much for the course – I have got a tremendous amount out of it.

Assumed before this was cold and abstract, no connection possible; now I'm convinced of the opposite.

How utterly fun virtual facilitation is.

Just do it! Interactive, energetic, amazing to see a group bonding on line without any visual.

Individual participants



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